



# **2026 Spring Unit Sponsored Fundraisers**



**Maple Syrup & Pancake Mix**

# Type of Sale

This sale works best as a Take only Sale...meaning no risk to the unit or Council on unsold product.

We only order what you sell!

# If the Unit wants to take on risk....

Meaning the unit can purchase product on speculation and assumes all risk. No product can be returned.

# Sale Dates

February 1st

to

April 30th

# 2026 Products

- Maple Syrup
  - Pint & Quart
- Maple Syrup Sampler
- Pancake Mix
  - 18 oz bag
- 6 Piece Maple Candy
- 3 oz Maple Sugar



# Pricing & Margins

• Maple Syrup		• Maple Syrup	
• Pint	\$18.00	• Pint	\$7.25/40.3%
• Quart	\$32.00	• Quart	\$13.20/41.2%
• Sampler	\$13.00	• Sampler	\$4.00/30.8%
• Pancake Mix		• Pancake Mix	
• 18 oz	\$16.50	• 18 oz	\$5.90/35.8%
• Maple Candy	\$6.50	• Maple Candy	
• 6 piece		• 6-piece	\$2.45/37.7%
• Maple Sugar		• Maple Sugar	
• 3 oz	\$7.50	• 3 oz	\$2.55/34%

# Ways to sell

- Take product on a speculative basis and schedule your own “Show-n-Sells”
- Promote on social media
- Use the Council Website for online ordering

[2026 Maple Syrup & Pancake Mix Online Store](#)

# Speculative Product Order

- What is a Speculative Product Order?

*The unit does not have confirmed customer orders to support the order.*

- If my unit takes product on a speculative basis, can I return any of the product?

*Unfortunately, you cannot. Therefore, it is recommended that each unit's committee understands they are assuming the financial risk before you decide to take a speculative product order.*

- When do I have to pay for a Speculative Product Order?

*You will need to pay for the product at the time the product is picked up.*

# Council Sponsored Online Store

- Shipping is not included; this is the responsibility of the unit.
- Last Day for Online Orders will be April 26<sup>th</sup>.



# Ways to sell

- Setup your own Cheddar up

Collect Money Online. Collect from a Group for Free. Get Started Now. ([cheddarup.com](http://cheddarup.com))

Or

Use Squareup

Sell Online - Build a Free Online Store or eCommerce Website | Square ([squareup.com](http://squareup.com))

# How do I get a Sales Sheet?

Maple Syrup Sales Sheet

# Timeline



Sale Dates: Feb 1<sup>st</sup> until April 30<sup>th</sup>



Order dates:

Speculation Order Date: February 9th

First Take Order Date: March 13<sup>th</sup>

Final Take Order Date: May 1st



Order pickup: Email notification when available



Pickup location: Camp Carpenter Dining Hall or other arrangements made in advance



Payment due to Council: Upon delivery of product

# How do I place my Unit Order

Maple Syrup and Pancake Mix Fundraiser –  
New Hampshire

SUBMIT UNIT ORDERS

# Product Pick-up

- Product can be ordered at anytime
- Primary distribution center will be Camp Carpenter Dining Hall, 300 Blondin Road, Manchester or other destinated location
- Other arrangements can be made

# **When do I have to pay for the product?**

Payment for product is due at the time product is picked up, no exceptions.

Be sure your treasurer provides you with a check to pay for the order.

# Is there a Leaders Guide?

Yes

[Maple Syrup and Pancake Mix Fundraiser – New Hampshire](#)

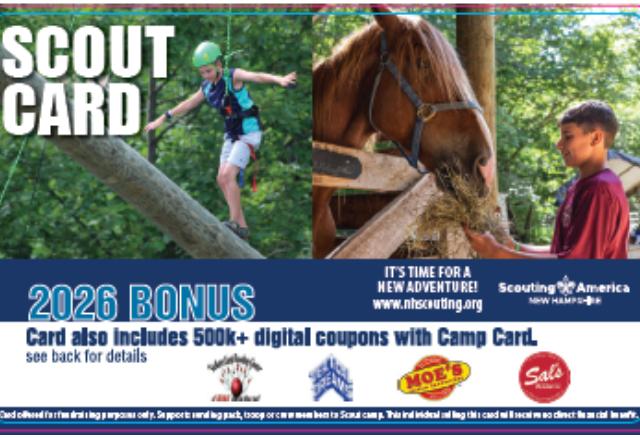
# Who do I contact with Questions?

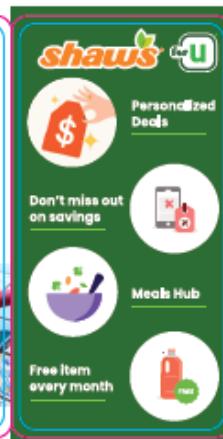
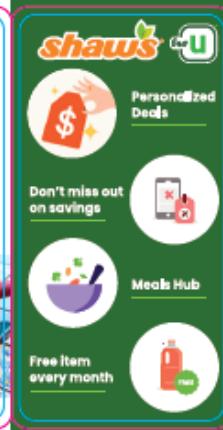
Email:

[mapleleaf@nhscouting.org](mailto:mapleleaf@nhscouting.org)

# 2026 SCOUT CARD

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# 2026 Scout Card Enhancements

Dave & Busters  
is now a  
reusable  
coupon

\$10 off at the  
Scout Shop  
after spending  
\$50.00

Over 500,000  
digital coupons  
available to  
users

Key staples such  
as Great Clips,  
Margaritas,  
Shaws, Buffalo  
Wild Wings and  
more

# What are Scout Cards?

# Why should your scouts and units sell them?

**Scout Cards offer your  
scouts an amazing  
opportunity to fund their  
own scouting adventure!**

# How Does The Card Save People Money?

## From local businesses

- 4 tear-off one time use offers/discounts
- 9 reoccurring offers

## From online coupon center

- Up to 10 downloadable physical offers
- Unlimited online offers

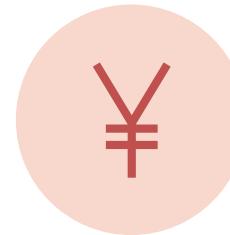
# How The Program Works

- Scout Cards are purchased by the scouting unit (Pack, Troop, Crew, Post, Ship) in bundles of 10 cards.
  - Only Unit leadership will be allowed to purchase Scout Cards from the Council – Individual/Family orders will not be accepted.
- Unit distributes the cards to their scouts
  - Units will NEED to track what is handed out to each scout.
- Scouts sell Scout Cards and turn all monies into the unit.

# Unit Tracking Form

Scout's Name	# of cards taken	# of cards sold	# of cards returned	Amount of \$ collected

# Suggested Selling Price with Flexibility



SUGGESTED SELLING  
PRICE  
\$10.00

COST OF EACH CARD  
\$3.00

PROFIT TO UNIT  
\$7.00

**70% PROFIT**  
BACK TO THE UNIT

# How do we Order our Scout Cards?

## Scout Card Order Form

# Where do we Pick up our Scout Cards?

- Scout Cards can be picked up at the Member Care Center located at:  
**1500 Bodwell Road  
Manchester, NH**
- Alternative delivery may be available, but subject to a team member's availability in your area.

# When do we Have to Pay for the Scout Cards?

- Payment is due upon delivery
  - Cash and check are preferred
  - 3% processing fee will be applicable if paid by credit card
- Scout Cards are non-refundable once purchased

# Q & A