**Sample Script to Recruit a Scout during Popcorn Sales:**

*Scout: Hi there! My name is [Your Name], and I’m a Scout with [Your Troop/Pack Number]. I’m selling delicious Trail’s End Popcorn to help raise funds for our activities and community projects. Would you like to support me by buying some popcorn?*

*Wait for the response.*

*Scout: Thank you so much! Every purchase helps us go on adventures, learn new skills, and give back to the community. Plus, the popcorn is really tasty!*

***While processing the sale or if they show interest in the Scout activities:***

*Scout: By the way, do you have kids or know any families who might be interested in Scouting? Joining Scouts has been such an amazing experience for me. We go on fun camping trips, learn outdoor skills, and make great friends. It’s a fantastic way for kids to grow and have lots of fun.*

***If they seem interested in learning more****:*

*Scout: We have meetings every [Day] at [Location], and we’re always excited to welcome new members. If you’d like, I can give you more information or you can visit our website at [Troop/Pack Website]. We’d love to have you join our Scouting unit!*

Go to your Trail’s End app’s navigation menu and select the “Recruit a Scout” feature to collect their info.

***End with gratitude:***

*Scout: Thank you again for your support with your popcorn purchase. Have a great day, and I hope to see you at one of our meetings!*

*Feel free to customize this script with specific details about your troop/pack and meeting times. Good luck with your sales and recruitment!*