



# Maple Syrup & Pancake Mix Fundraiser





# Type of Sale

This sale works best as a Take only Sale...meaning no risk to the unit or Council on unsold product.

We only order what you sell!





# If the Unit wants to take on risk....

## Introducing Speculation Order

Meaning the unit can purchase product on speculation and assumes all risk. No product can be returned.





Sale Dates  
Active Now  
to  
April 24th





# 2024 Products

- Maple Syrup
  - Pint & Quart
- Pancake Mix
  - 18 oz bag
- 6 Piece Maple Candy
- 3 oz Maple Sugar





# Pricing & Margins

- Maple Syrup
    - Pint \$16.00
    - Quart \$30.00
  - Pancake Mix
    - 18 oz \$15.00
  - Maple Candy \$6.00
    - 6 piece
  - Maple Sugar \$7.00
    - 3 oz
- Maple Syrup
    - Pint \$7.97/49.8%
    - Quart \$16.46/54.9%
  - Pancake Mix
    - 18 oz \$6.20/41.3%
  - Maple Candy \$3.08/51.3%
    - 6 piece
  - Maple Sugar \$3.07/43.9%
    - 3 oz





# Ways to sell

- Take product on a speculative basis and schedule your own “Show-n-Sells”
- Promote on social media
- Use the DWC Website for online ordering

<https://form.jotform.com/nhscouting/buy-syrup>





# Speculative Product Order

- What is a Speculative Product Order?

*The unit does not have confirmed customer orders to support the order.*

- If my unit takes product on a speculative basis, can I return any of the product?

*Unfortunately, you cannot. Therefore, it is recommended that each unit's committee understands they are assuming the financial risk before you decide to take a speculative product order.*

- When do I have to pay for a Speculative Product Order?

*You will need to pay for the product at the time the product is picked up.*







# DWC Online Store



Shipping is not included; this is the responsibility of the unit.





# Ways to sell

- Setup your own Cheddar up

[Collect Money Online. Collect from a Group for Free. Get Started Now. \(cheddarup.com\)](http://cheddarup.com)

Or

Use Squareup

[Sell Online - Build a Free Online Store or eCommerce Website | Square \(squareup.com\)](http://squareup.com)





# How do I get a Sales Sheet?

Maple Syrup and Pancake Mix  
Sale - Daniel Webster Council  
([nhscouting.org](http://nhscouting.org))





# Timeline

- Sale Dates: Now until April 24<sup>th</sup>
- Order dates:
  - Speculation Order Date: February 5<sup>th</sup>
  - First Take Order Date: March 15<sup>th</sup>
  - Final Take Order Date: April 24<sup>th</sup>
- Order pickup: Email notification when available
- Pickup location: Camp Carpenter Dining Hall or other arrangements made in advance
- Payment due to Council: Upon delivery of product





# How do I place my Unit Order

[Maple Syrup and Pancake Mix Sale -  
Daniel Webster Council  
\(nhscouting.org\)](#)

[https://form.jotform.com/nhscouting/2024-  
maple-syrup-sale](https://form.jotform.com/nhscouting/2024-maple-syrup-sale)





# Product Pick-up

- Product can be ordered at anytime
- Primary distribution center will be Camp Carpenter Dining Hall, 300 Blondin Road, Manchester or other destinated location
- Other arrangements can be made





# When do I have to pay for the product?

Payment for product is due at the time product is picked up, no exceptions.

Be sure your treasurer provides you with a check to pay for the order.





# Is there a Leaders Guide?

# Yes

[Maple Syrup and Pancake Mix Sale - Daniel Webster Council \(nhscouting.org\)](http://nhscouting.org)







# Who do I contact with Questions?

Email:

[mapleleaf@nhscouting.org](mailto:mapleleaf@nhscouting.org)

