



# MAPLE SYRUP & PANCAKE MIX SALE

Scout's Name: \_\_\_\_\_

Scout's Unit: \_\_\_\_\_



	Name	Phone/Email	Address	Fuller's Maple Syrup - PINT \$16	Fuller's Maple Syrup - QUART \$30	Polly's Pancake Mix - 18oz \$15	Maple Sugar - 3oz \$7	6 Piece Maple Candy \$6	Total Due	Check when paid
1										
2										
3										
4										
5										
6										
7										
8										
9										
10										
11										
12										
13										
14										
15										
16										
17										
18										
19										
20										
21										
22										
23										
24										
25										
26										
27										
28										
29										
30										
			<i>Total of columns</i>							

**My Goal**  
\$

Scout's should return a copy of the order forms to their leader. **ESTIMATED DELIVERY DATE WEEK OF MAY 13, 2024.**



## Best Practices for Selling

### Example Script:

Hi, my name is \_\_\_\_\_ and I'm a \_\_\_\_\_ Scout with Pack/Troop/Crew/Post/Ship \_\_\_\_\_.

I am selling Maple Syrup and Pancake Mix made right here in New Hampshire. It is pure Grade A syrup and is delicious on pancakes and all sorts of dishes. By purchasing syrup or pancake mix, you will help me earn my way in Scouting. Being a Scout has helped me \_\_\_\_\_. (become a better leader, gain confidence, etc.)

Would you help support me and my friends in Scouting by purchasing a set of New Hampshire maple syrup and pancake mix?

*(Always say thank you even if they do not purchase)*

### Selling Tips

- > Always wear your uniform
- > Always smile and introduce yourself
- > Always tell why you are selling maple syrup
- > Always say "Thank You"
- > Always have a clean order form with a pen
- > Have the customer make checks payable to your "UNIT"

### Safety Tips

- NEVER enter anyone's home
- NEVER sell after dark unless you are with an adult
- DON'T carry large amounts of cash with you
- ALWAYS walk on the sidewalk and driveway
- ALWAYS sell with another scout or with an adult
- ALWAYS keep Youth Protection in mind



DANIEL WEBSTER COUNCIL  
BOY SCOUTS OF AMERICA

