



# MAPLE SYRUP & PANCAKE MIX SALE

Scout's Name: \_\_\_\_\_

Scout's Unit: \_\_\_\_\_

	Fuller's Maple Syrup - Pint	Fuller's Maple Syrup - Quart	Polly's Pancake Mix - 13oz	Polly's Pancake Mix - 26oz	Maple Sugar - 3oz	Total Due	Check when paid
	\$15	\$27	\$7	\$13	\$6		
1							
2							
3							
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25							
26							
27							
28							
29							
30							

My Goal  
\$

Scout's should return order forms to their leader. **ESTIMATED DELIVERY DATE WEEK OF MAY 2, 2021**



# Best Practices for Selling

## Example Script:

Hi, my name is \_\_\_\_\_ and I'm a \_\_\_\_\_ Scout with Pack/Troop/Crew \_\_\_\_\_.

I am selling Maple Syrup and Pancake Mix made right here in New Hampshire. It is pure Grade A syrup and is delicious on pancakes and all sorts of dishes. By purchasing syrup or pancake mix, you will help me earn my way in Scouting. Being a Scout has helped me \_\_\_\_\_. (become a better leader, gain confidence, etc.)

Would you help support me and my friends in Scouting by purchasing a set of New Hampshire maple syrup and pancake mix?

*(Always say thank you even if they do not purchase)*

## Selling Tips

- ALWAYS wear your uniform
- ALWAYS smile and introduce yourself
- ALWAYS tell why you are selling maple syrup
- ALWAYS say "Thank You"
- ALWAYS have a clean order form with a pen
- BE SURE to get the customer email addresses to send a "Thank You" after the sale
- Have the customer make checks payable to YOUR UNIT

## Safety Tips

- NEVER enter anyone's home
- NEVER sell after dark unless you are with an adult
- DON'T carry large amounts of cash with you
- ALWAYS walk on the sidewalk and driveway
- ALWAYS sell with another scout or with an adult



DANIEL WEBSTER COUNCIL  
BOY SCOUTS OF AMERICA